

Insurance Sales agent

Remuneration:	R3000 - R6000 per month market-related
Location:	Bushbuckridge
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#CM97
Company:	In Vision Marketing

We are looking for a competitive Insurance Agent to generate new business by contacting potential customers. You will sell, solicit, differentiate and negotiate insurance plans that match the needs of your assigned or prospective customers' portfolio.

The goal is to build up strong positive relationships, to ensure growth attainment and increase our firm's reputation.

Responsibilities

Develop marketing strategies and promote all types of new insurance contracts or suggest additions/changes to existing ones

Breed productive relationships to create a pool of prospective clients from various sources by networking, cold calling, using referrals etc

Evaluate business or individual customers' needs and financial status and propose protection plans that meet their criteria

Work with clients to deliver risk management strategies that fit their risk profiles

Report the progress of monthly/quarterly initiatives to stakeholders

Maintain bookkeeping systems, database and records

Monitor insurance claims to ensure mutual satisfaction

Achieve customer acquisition and revenue growth objectives

Constantly update job knowledge and learn about new products and services

Fulfill all policy requirements

Posted on 22 Apr 16:08, Closing date 21 Jun

Apply

Charlott Madonsela
madonselacharlotte921@gmail.com
061 543 4211 / 067 444 7626

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