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## 2017 motor dealer labour rate report

Lightstone Consumer has conducted an independent study among the dealerships of all major automotive manufacturers in South Africa to determine the current labour rates charged at dealership level.

It conducted telephonic interviews with service managers at 897 passenger and LCV dealerships across 37 brands in South Africa recording the labour rates, excluding VAT. Covered by the survey were:

- the retail labour rate,
- the warranty labour rate and, where relevant,
- the maintenance/service plan labour rate

Many new car brands sold today have maintenance plans and in most cases, owners rarely get to see the maintenance/service plan or the warranty labour rate; these being the rates that the dealers are reimbursed at for maintenance/service plan or warranty work.

The survey findings revealed that there can be a wide range of labour rates charged; ranging from R300 to R1,000 per hour, depending on vehicle brand or dealer location.

The survey has revealed that most expensive brands to service and maintain, (once no longer covered by their maintenance/service plans), are Land Rover, Mini, BMW, Jaguar and Audi while the cheapest are GWM, Cherry, TATA, Foton and Mahindra.

The chart (below) shows the lowest, highest and average retail labour rate for each of the passenger and LCV brands in South Africa in 2017.

Land Rover		R62	0	R814	R1 000
Mini			R750	R812	R900
Jaguar			R660	R802	R975
BMW			R679	R790	R937
Audi		R587		R769	R970
Infiniti		R610	R	748 R.8	50
Mercedes-Benz		R600	R72	24)	R950
Volvo		R600	R673	R780	
Volkswagen	R406		R658		R890
Chrysler		R550	R644	R:8	50
Dodge		R550	R644	R8	50
Jeep		R550	R644	R8	50
Lexus		R515 R	602 R6	80	

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