

Transforming operations: The impact of TES in driving excellence from e-commerce to warehousing

By Quintus Sliep 7 Dec 2023

As the festive season approaches, the demand for goods surges, putting immense pressure on supply chains. The intricacies of container and warehousing logistics, exacerbated by external factors like fuel costs, infrastructure challenges, staff shortages and load shedding, emphasise the need for a flexible workforce to optimise efficiency. In this regard, Temporary Employment Services (TES) providers emerge as crucial partners in managing peak season demands.



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Ensuring a timely turnaround of goods is imperative for meeting consumer demand and sustaining the retail sector. With the peak season looming, companies face the challenge of scaling up their workforce quickly without incurring permanent overheads. Maintaining a permanent workforce is economically unsustainable, especially when demand fluctuates. To address this, companies can turn to TES providers who offer a flexible labour pool. This allows for the quick deployment of skilled resources, thereby optimising turnaround times and operational efficiency.

TES beyond offloading: Adding value to logistics

TES providers bring added value by offering services beyond simple loading and offloading. Qualified staff can perform tasks such as inventory management, palletising, shrink-wrapping, and packing according to specific patterns.

Furthermore, TES providers can support companies with services like picking, packing, stacking of warehouse shelves, and despatching functions. All these services are executed by fully screened and vetted staff, providing companies with a comprehensive solution to their seasonal staffing needs.

E-commerce growth and TES support

The growth of e-commerce in South Africa has been significant and has an estimated value of between R6bn and 7bn -

growing at a rate of between 25 and 35% year-on-year, making up around 1% of South Africa's retail sector. As the sector faces the upcoming peak season, the need for a flexible workforce becomes paramount. TES providers are well-equipped to support ecommerce businesses in scaling up staff during high-demand periods like the looming holiday season.

The ecommerce sector benefits from the agility provided by TES partners who can supply qualified and skilled staff ondemand, allowing businesses to efficiently manage fluctuations in demand without the burden of maintaining a large full-time workforce throughout the year.

Strategic focus and administrative support

E-commerce businesses operate in a dynamic landscape, facing frequent changes and challenges. Engaging with a TES partner not only addresses staffing needs but also provides support in HR, payroll, and other administrative tasks. This allows ecommerce organisations to focus on their core business activities while the TES partner manages the flexible labour component, adapting to changing requirements.

Enhancing warehousing competitiveness with TES

One of the biggest challenges during the festive season is the increased demand for a wide range of goods due to holidays, celebrations, and increased shopping activity. Warehousing businesses may struggle to manage the sudden increase in orders, leading to potential stock shortages and/or delays in fulfilling orders. Meeting customer expectations for timely delivery becomes even more crucial during the festive season, and any delays or mistakes can lead to dissatisfied customers, negative reviews, and reputational damage.

Leveraging the expertise of a TES provider becomes a strategic solution for warehousing businesses to navigate these challenges and gain a competitive edge. TES providers offer scalable and skilled staffing solutions, allowing businesses to quickly respond to fluctuations in demand. This flexibility minimises the risk of labour shortages or excessive labour costs, ensuring efficient order fulfilment during peak periods.

TES providers collaborate with warehousing businesses to develop tailored solutions that address specific needs, handling administrative elements such as HR, industrial relations, onboarding, training, and compliance with labour laws. With the support of the right TES partner, warehousing businesses can optimise operations, meet customer expectations, and effectively navigate the complexities of the festive season, securing success in a competitive market.

The collaboration between businesses and TES providers during peak seasons is instrumental in ensuring flexibility, efficiency, and competitiveness in logistics and warehousing operations. As industries evolve and face unforeseen challenges, the strategic partnership with TES providers becomes a key element in adapting to dynamic market conditions and maintaining operational excellence.

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