

Netshield introduces online store

Technology hardware, software, and services supplier, Netshield, is expanding its customer and reseller support with the introduction of an online store in South Africa.



By introducing an online store, the company will be providing an online shopping destination for its resellers that includes the company’s full range of imported products, covering information technology infrastructure, including product ranges such as transceiver SFP, SFP+, QSFP and QSFP28 modules, media converters, PoE modules, ethernet switches, fibre patch leads and compatible Cisco cables to name a few.

The platform aims to simplify the process of checking for availability of stock, getting quotes, and placing orders.

In addition, resellers will no longer have to wait up to weeks for order fulfilment for these products and similar products that are often the glue holding an environment together.



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According to Inus Dreckmeyr, CEO at Netshield South Africa, local resellers have been facing challenges in terms of getting orders fulfilled through traditional channels, particularly smaller orders that are needed urgently in a break-fix environment.

“One such challenge was having to call or email every supplier or distributor in order to source the best prices, then to confirm if they have stock on hand and then to fill in the necessary paperwork to get the order processed,” says Dreckmeyr.

“For resellers, this means no more long waits for pricing and availability, or for someone from a supplier to get back to them. It puts the control of their business back in their hands,” he concludes.

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