

Customer Sales Consultant

Remuneration:	R3000 - R6000 per month market-related
Location:	Bushbuckridge
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#CM107
Company:	In Vision Marketing

Are you a people person with a passion for sales? We are currently seeking friendly and enthusiastic individuals to join our team as customer sales consultants. As a customer sales consultant, you will have the opportunity to showcase your exceptional sales skills and provide outstanding customer service to our valued clients. Whether you are assisting customers in-store or over the phone, your main goal will be to promote and sell our products while building strong relationships with our customers.

Responsibilities

- Engage with customers in a friendly and approachable manner to understand their needs and provide the best possible sales assistance.
- Demonstrate in-depth knowledge of our product offerings and communicate their features and benefits to customers.
- Conduct sales transactions accurately and efficiently, utilizing our point-of-sale system.
- Proactively follow up with customers to ensure their satisfaction and to promote additional products or services.
- Meet and exceed monthly sales targets by actively seeking out sales opportunities and upselling whenever possible.
- Attend product training sessions to continuously improve product knowledge and sales techniques.
- Handle customer inquiries and complaints promptly and professionally, finding appropriate solutions to ensure customer satisfaction.

Requirements

- Previous experience in customer service and/or sales is preferred.
- Excellent communication and interpersonal skills, with the ability to build rapport with customers.
- Strong persuasive skills and a natural ability to close sales.
- Ability to work in a fast-paced environment and prioritise tasks effectively.
- Proficiency in using computers and other sales-related software.
- Availability to work flexible hours, including weekends and holidays.
- Proven problem-solving abilities and the ability to remain calm in difficult situations.

Apply

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